



PFARR Stanztechnik

... as employer, companion and opportunity opener!

Become part of a leading global family business that manufactures soft, hard and special solders as well as other metal alloys for power electronics, renewable energies, optoelectronics, aerospace technology, medical technology and the automotive sector.

Have you found your calling in sales and would you like to support us as a global player with your unique skills? Then become part of our great team and support us at the earliest possible date as...

Account Manager in Sales (m/f/d)

Your tasks with at PFARR?

- Establishing and developing existing customer relationships and acquiring new business customers
- Preparation and follow-up of offers, including pricing in close coordination with the department management
- Analyzing future customer needs and business potential, e.g. through customer visits or industry-specific trade fairs
- Acting as the central point of contact for customers and internal departments for all project-related issues
- Developing and implementing project plans in coordination with customers and internal departments
- Regular exchange and communication on project status both internally and externally
- Review and optimization of projects through post-calculation and evaluation of project progress

What PFARR offers you as an employer?

- Secure and sustainable employment in a family-friendly company
- Varied tasks and personal support through mentoring in the onboarding process
- Flexible working hours and autonomous work in a motivated and open team
- Flat hierarchies and short decision-making paths for effective collaboration
- 30 days' vacation with additional special leave for special occasions
- Allowances for company pension schemes and childcare costs
- Free advice on professional and private matters through our employee support program (MUP)
- Modern, ergonomic workstations for healthy working conditions
- Attractive bike leasing offer - for environmentally friendly mobility
- Regular team and company events



How do you add value to our team?

- Successfully completed vocational training in the commercial or technical field
- Ideally already professional experience in the B2B sector
- Strong ability to organize yourself and work independently in a team
- Confident negotiating skills and enthusiasm for joint project successes
- Business fluent in written and spoken German and English
- Experienced with MS Office programs

We look forward to receiving your detailed application, by e-mail, to

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PFARR
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GETTING SOLDER INTO SHAPE

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or use the following link: <https://wa.me/4936967747543?text=Bewerbung>